

50 **Big 50** Fine Design

Congratulations to HUB Design/Build

**Mark Stephenson,
CR, CKBR, CLC
and Lynne Graves
Stephenson, CR, CKBR
HUB Design/Build
Villanova, Pa**

*Design/build remodeling
14 years in business
Staff: 2 office, 4 field*

In 2004 HUB Design/Build was selected as one of *Remodeling* magazine's Big 50. Each year *Remodeling* magazine chooses from across the country 50 remodeling companies that demonstrate innovative leadership in the remodeling industry. HUB was one of only five companies selected in the category of Fine Design.

Mark and Lynne Stephenson are one of a growing number of couples that own remodeling companies. But HUB Design/Build is organized differently than most. Lynne is the lead person in design, product selection and client interaction. With 32 years in the construction trades, Mark speaks from experience when he says "In the past the male-dominated remodeling business put most of the emphasis on construction and left clients to fend for themselves with regard to design and product selection. HUB Design/Build is organized so that our four lead carpenters and I handle the details of construction, making sure that everything is crafted to our high standards of quality.



Lynne focuses on the design and how that design integrates with the product selection. When our clients finally stand and admire their beautifully remodeled kitchen, bath or addition, the fine construction becomes only the backdrop for the distinctive design and the unique product selections that were made."

HUB believes that the design/build approach is the best for remodeling, but they take it that one crucial step beyond to product selection. Lynne Stephenson accompanies her clients on what she calls "field trips." Lynne believes that "You can't separate the design from the products selected to accomplish that design. That's why I like to accompany our clients

when they make product decisions."

One might ask the question "Is all this service and attention to detail going to cost me more?" Mark's answer: "No, we understand that with any remodeling project there is always going to be a certain amount of time spent in planning. The difference is that instead of making changes during the project under a cloud of stress and frustration, we arrange to have those decisions made at the beginning with a good design and a detailed plan."

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